



Fall 2019 Workshops

November 19 in KINGSTON Travelodge by Wyndham Kingston LaSalle Hotel 2360 Princess St, Kingston, ON K7M 3G4
November 21 in LONDON Lamplighter Inn & Conference Centre 591 Wellington Road South London, ON N6C 4R3

Education Program

7:30 a.m. - 8:30 a.m. **Registration & Morning Coffee with Vendors**

8:30 a.m. - 8:45 a.m. **President's Welcome**
Geoff Walsh, President, SPMAO

8:45 a.m - 9:45 a.m **Biology and Control of Bed Bugs**
Darcy Olds, Bayer
This session will provide you with a review of the biology and behavior of bed bugs as well as the proper use of Temprid SC and other pest management solutions to control them.

9:45 a.m - 10:45 a.m **Fire Ants: What You Need to Know**
Dusana Bondy, ACE-I, Abell Pest Control
Thamer Mahdi, PhD., BCE, Abell Pest Control
This imported and emerging ant is progressively expanding its territory in Canada and rapidly in Ontario. If you have not dealt with Fire Ants yet, you may in the near future. In this session we will take a look at their unique biology and habits to provide knowledge on the best control strategies. Come stay ahead of your clients and learn all you need to know regarding this aggressive ant species!

10:45 a.m - 11:00 a.m **Refreshment Break**

11:00 a.m - 11:30 a.m **Ministry Update**
Scott Olan, Ministry of the Environment (MOE) - Kingston Workshop
Karl Soetemans, Ministry of the Environment (MOE) - London Workshop

11:30 a.m - 12:00 p.m **Health Canada Regulatory Update**
Kaitlin Thomson, Pest Management Regulatory Agency (PMRA)

12:00 p.m - 1:00 p.m **Lunch with Vendors**

1:00 p.m- 1:30 p.m

Keeping Your Technicians Safe on the Road
Lilli Chiu, HUB International

Understand the factors involved with human behaviour and the decisions involved with driving safely on the roads today. We are constantly bombarded with vehicle technology, distractions, increased traffic and road users that are increasing the risk of accidents. Learn the fundamental concepts to drive safely with the motivation for accident prevention.

1:30 p.m - 2:30 p.m

Bird Control: Introduction to Bird Control (Part 1)
Michael Gallion, Bird Barrier

In this first session, you will learn the basics of pest bird species, protected and unprotected bird laws, bird pressure, common deterrents and solution strategies based on inspections. We'll also provide tips on how you can start a bird control program.

2:30 p.m - 2:45 p.m

Refreshment Break

2:45 p.m - 3:45 p.m

Bird Control: OptiCa Training (Part 2)
Michael Gallion, Bird Barrier

No more excuses - now anyone can do profitable effective bird work. This exciting new UV reflective technology - just approved for use in Canada - is changing the bird control industry. Even entry-level pest control professionals with no prior bird control experience have a great opportunity to start a bird control business. Large projects out of customer budget range can now be solved in cost effective phases using OptiCa as an immediate solution that customers need. This session will cover new trends in bird control, the science of OptiCa including field case studies and the proper preparation and installation. Every attendee who attends both sessions will receive the Bird Barrier Certified OptiCa Installer certificate.

3:45 p.m - 4:00 p.m

Product Innovation Update

4:00 p.m - 4:30 p.m

Closing Remarks

Many thanks to our workshop sponsors,
HUB International and Direct-Line Sales!

