



Service Specialist, Pest Elimination (ID#R00033700)

In this full-time sales and service position, the Service Specialist will provide timely and cost effective brand protection, pest detection, elimination and preventative solutions to an established route for Ecolab's Pest Elimination Division. Assuming responsibility for a territory of restaurant, lodging, food service, food retail and food processing customers, you will receive leading edge training to support your career development and ensure customer satisfaction. Key to your success will be your ability to partner with your customers to provide a solutions oriented approach to resolving their pest challenges, sanitation and structural concerns. Additionally, you will service and merchandise prevention solutions with ideas to create customer satisfaction. With your dedicated focus on using integrated pest management techniques, you strive to exceed customers' needs and challenges.

Main Responsibilities:

- Establish effective working relationships with external/internal customers.
- Keep abreast of Ecolab's product/service offerings and industry conditions, to enhance service and sales of pest prevention/elimination solutions.
- Educate customers on best practices to identify, eliminate and solve pest problems and upsell additional products and services.
- Use technology to manage structural, sanitation and pest issues.
- Maintain flexibility to adjust your day to assist customers in a round-the-clock, fast-paced, multi-tasking environment.

Key Qualifications:

- Previous front-line service or route sales/service experience combined with a high school diploma, post secondary education is an asset.
- Hands-on pest elimination industry experience plus a provincial structural applicator's license is a definite asset.
- Self-starter focused on quality service with the ability to recommend value added products and services.
- Organization skills, disciplined work style and strong work ethic to ensure your effectiveness in planning your schedule to achieve your territory goals.
- Effective problem solving skills with ability to work independently.
- Must be available to respond to customer emergency service requests on weekdays, weekends, and holidays.
- Good computer skills, a valid drivers license and good driving record; able to lift and carry 50 pounds.
- Able to travel to the US for training/meetings immediately upon hire.

Cities included in Route is Thunder Bay and surrounding areas including Marathon, Geraldton and Dryden with overnight travel required.

Weekend coverage: 1 per month

As an Industry leader, it is no surprise Ecolab offers a world class training program designed to provide the tools and resources for you to be one of the best in your field. During your training program you will be required to travel to Ecolab Corporate Headquarters in Saint Paul, Minnesota for 3 of the 7 weeks.

What's in it For You:

- Enjoy a paid training program allowing you to learn from successful professionals
- Receive a company service vehicle for business use
- Carve out a long term, advanced career path in service, sales, or management
- Flexible, independent work environment where you will manage a monthly schedule
- Access to best in class resources, tools, and technology
- Grow your income as you drive growth
- Thrive in a company that values a culture of safety to include top-notch safety training and personal protection equipment

If you are interested, please apply online at:

https://ecolab.wd1.myworkdayjobs.com/Ecolab_External/job/CAN---Ontario---Thunder-Bay/Pest-Control--Service-Specialist_R00033700